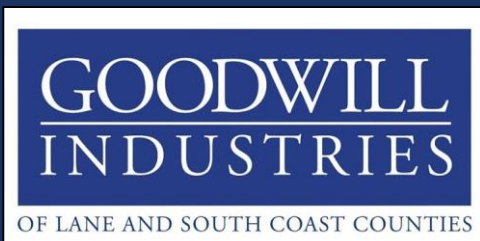




ANNUAL REPORT 2019

OUR MISSION:
TO PROVIDE VOCATIONAL
OPPORTUNITIES TO INDIVIDUALS WITH
BARRIERS TO EMPLOYMENT.



SERVICES

Individuals
Served

JOB CONNECTIONS

Open to the public, Job Connections is a job search and referral program designed to help participants find a job in the community that fits their needs and abilities.

4,662

Programs offered within Job Connections include the following Supplemental Nutrition Assistance Programs (SNAP):

- SNAP Employment and Training 1,786
- SNAP Outreach 1,056

GOODWILL RETAIL TRAINING CENTERS

Goodwill's Retail Training Centers provide opportunities for individual's to gain skills and learn more about work in an integrated and competitive environment.

DHS Self Sufficiency Supported Work 178

Individuals gain positive work experience in a supportive environment.

- Lane County 93
- Coos and Curry Counties 85

Prosperity Program 221

Provides financial wellness planning, banking and higher education assistance.

I/DD Employment & Training 186

Provides integrated, paid, on-the-job training and classroom activities designed to assist individuals with developmental disabilities gain skills and become more successful in a community job.

Vocational Rehabilitation Services 58

Offers job development, job preparation, retention, assessment and work adjustment to individuals.

Other Services 926

Volunteer, Internships, Tax Aide through AARP.

TOTAL NUMBER 5,953

SERVICES

Individuals Served

Unemployed/Dislocated Worker	3,435
Welfare Recipient	1,926
Offenders/Ex-Offenders	1,515
Homeless	1,421
Other Disadvantaging Condition	1,335
Unknown or Unreported Barrier	1,310
Older Workers	801
Lack of GED/High School Equivalency	646
Psychiatric and/or Emotional Disability	508
Working Poor/Incumbent Worker/Underemployed	427
Other Physical Disability	405
Learning Disability	185
Other Disabling Condition	146
Chemical Disability	143
At-Risk Youth	131
Neurological Disability	122
Developmental Disability	103
Lack of Literacy	72
Autism	64
Non-English Speaking	58
Deafness or Other Hearing Impairment	38
Blindness or Other Visual Impairment	18

An individual may be included in one or more of the above categories.

FINANCIALS

What Our Community Provided to Goodwill

Community Training Sales	\$29,370,677
Donated Goods Inventory	\$8,184,511
Vocational Services	\$1,535,602
Other Income	\$924,433
Fundraising	\$208,120
TOTAL	\$40,223,343

What Goodwill Returned to Our Community

Wages	\$14,283,828
Payroll Taxes and Benefits	\$2,735,017
TOTAL Payroll Expenses	\$17,018,845

Occupancy (rent, utilities, insurance, etc.)	\$3,468,920
Investment in New Facilities and Equipment	\$5,098,557
Other Expenses	\$2,541,760
Supplies and Services	\$10,773,083
Telephone & Postage	\$193,868
Debt Service	\$1,128,310
TOTAL	\$40,223,343

LEADERSHIP

Board of Directors 2019

Virginia Slate
Chair

Kevin McAndrews
Vice Chair

Kathleen Hynes
Secretary

Michael Lewis
Treasurer

Elizabeth Bickford
Director

Steve Fishback
Director

Jim Gilroy
Director

Dorlon Himber
Director

Debbie Jewett
Director

Paul Kiese
Director

Goodwill Leadership Team 2019

Jim Martin
President and CEO

Kristy Langworthy
*Chief Financial Officer,
Interim Director of Workforce Development,
& Chief Operating Officer,
Alaska Operations*

Joy Medley
Vice President of Retail and Operations

Jim Nelson
Director of Special Projects

CARF and DHS Accreditation
Goodwill Industries of Lane and South Coast Counties is accredited by the Commission on Accreditation of Rehabilitation Facilities (CARF), and the State of Oregon Department of Human Services.